

12-14-71  
WES



Dear Affiliate:

You may notice a change in the AT40 countdown these days. This is due to changes in the Billboard methodology for determining its "Hot 100" chart.

In the interim, we're experimenting with Billboard's radio monitor chart, which accurately reflects radio airplay across the country.

This is only a test until the charts "even out." AT40 will still continue to deliver the most up to date music information possible, and the biggest hits!

We welcome your feedback during this transition.

Best regards,

A handwritten signature in cursive script, appearing to read "Ron".

Ron Rivlin  
Director, Program Sales

A handwritten signature in cursive script, appearing to read "Cindy Grogan".

Cindy Grogan  
Manager, Program Sales



**ABC Watermark**

3575 Caluenga Blvd W. Suite 555, Los Angeles, CA 90066  
VOICE: 213.892.8330 FAX: 213.850.1050  
Outside the US contact RADIO EXPRESS 1 213.850.1003



**AT 40 CUE SHEET**  
AIR DATE WEEKEND: 12/15/91  
SHOW#: 50 HOUR: 1  
**ABC RADIO NETWORK**

00:00 Billboard: "American Top 40 is brought to you in part by Alberto Culver's Bold Hold. And by True Value Hardware Stores."  
**Theme and Opening of Part 1 - Al Capp/Ron Hicklin/ Soundbeam Music, BMI**

- #1 (LW) BLACK OR WHITE (A) Michael Jackson
- #40 SPENDING MY TIME (B) Roxette
- #39 SOMETHING TO TALK ABOUT (B) Bonnie Raitt

PHILLIP MORRIS  
ALBERTO CULVER / GATEWAY  
(out cue) Voice out cold with " ... A, B, C, D, E, F, G."

**TRACK 1 RUN TIME: 14:22**

2:00

**LOCAL SPOT INSERT 1:00**

**AT40 JINGLE**

- #38 TELL ME WHAT YOU WANT ME TO DO (A) Tevin Campbell
- DROP PIECE
- #37 DIAMONDS AND PEARLS (A) Prince And The N.P.G.
- #36 KEEP IT COMIN' (A&B) Keith Sweat

U.S. ARMY / NOXZEMA SKIN CREAM  
(out cue) Jingle ends cold with " ... Noxzema."

**TRACK 2 RUN TIME: 14:57**

:60

**LOCAL SPOT INSERT 2:00**  
**STATION ID :10**

**AT40 JINGLE**

- #35 BROKEN ARROW (A) Rod Stewart
- #34 CHANGE (B) Lisa Stansfield

CABOODLES / TGI FRIDAY'S  
U.S. ARMY / NOXZEMA SKIN CREAM  
(out cue) Jingle ends cold with " ... Noxzema."

**TRACK 3 RUN TIME: 9:50**

2:00

**LOCAL SPOT INSERT 1:00**

**AT40 JINGLE**

- STATION MENTIONS
- #33 I WONDER WHY (A) Curtis Stigers
- AT40 MUSIC NEWS**
- #32 O.P.P. (B) Naughty By Nature
- #31 MYSTERIOUS WAYS (A) U2

GREYHOUND / NOXZEMA SKIN CREAM  
(out cue) Jingle ends cold with " ... Noxzema."

**TRACK 4 RUN TIME: 14:32**

:60

**LOCAL SPOT INSERT 2:00**  
**STATION ID :10**



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AT 40 CUE SHEET

AIR DATE WEEKEND: 12/15/91

SHOW#: 50 HOUR: 2

**ABC RADIO NETWORK**

00:00 **Theme and Opening of Part II** - Al Capp/Ron Hicklin/ Soundbeam Music, BMI

#30 DON'T WANT TO BE A FOOL (A) Luther Vandross

#29 WILDSIDE (A&B) Marky Mark & The Funky Bunch

PHILLIP MORRIS  
TGI FRIDAY'S / PREGO  
(out cue) Voice out cold with " ... see it, to see it."

TRACK 1 RUN TIME: 10:56

2:00

LOCAL SPOT INSERT 1:00

AT40 JINGLE

#28 TOO BLIND TO SEE IT (A) Kym Sims  
#27 DON'T LET THE SUN GO DOWN ON ME ( ) George Michael/Elton John  
#26 THE WAY I FEEL ABOUT YOU (A&B) Karyn White

CABOODLES / CINNABURST  
(out cue) Jingle fades after " ... for adults."

TRACK 2 RUN TIME: 16:06

:60

LOCAL SPOT INSERT 2:00  
STATION ID :10

AT40 JINGLE

#25 LOVE ME ALL UP (A&B) Stacy Earl  
#24 RUNNING BACK TO YOU (A) Vanessa Williams  
#23 SET THE NIGHT TO MUSIC (A) Roberta Flack with Maxi Priest

PHILLIP MORRIS  
ALBERTO CULVER / GATEWAY  
(out cue) Voice out cold with " ... A, B, C, D, E, F, G."

TRACK 3 RUN TIME: 16:11

2:00

LOCAL SPOT INSERT 1:00

AT40 JINGLE

STATION MENTIONS  
#22 EMOTIONS (A) Mariah Carey  
#21 LOVE YOUR SMILE (A) Shanice

PREGO / TGI FRIDAY'S  
(out cue) Voice out cold with " ... looks forward to Friday's."

TRACK 4 RUN TIME: 10:25

:60

LOCAL SPOT INSERT 2:00  
STATION ID :10

AMERICAN TOP 40 uses "HIT DISC CD'S" provided by **TM** century

14444 Beltwood Parkway  
Dallas, Texas 54244-3226  
INC (214) 934-2121 or (800) 937-2100



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**AT 40 CUE SHEET**  
AIR DATE WEEKEND: 12/15/91  
SHOW#: 50 HOUR: 3  
**ABC RADIO NETWORK**

00:00 Theme and Opening of Part III - Al Capp/Ron Hicklin/ Soundbeam Music, BMI.

- #20 CAN'T STOP THIS THING WE STARTED (A) Bryan Adams
- #19 LET'S TALK ABOUT SEX (A) Salt-N-Pepa
- #18 LIVE FOR LOVING YOU (A&B) Gloria Estefan

ALBERTO CULVER  
PREGO / GREYHOUND  
(out cue) Jingle ends cold with "... don't miss the bus."

TRACK 1 RUN TIME: 14:10

2:00

LOCAL SPOT INSERT 1:00

AT40 JINGLE

- #17 LOVE OF A LIFETIME (A) Firehouse

AT40 SNEEK PEEK: HEARTS DON'T THINK (THEY FEEL) (A) Natural Selection

TGI FRIDAY'S / U.S. ARMY  
(out cue) Voice out cold with "... the U.S. Army."

TRACK 2 RUN TIME: 9:18

:60

LOCAL SPOT INSERT 2:00

STATION ID :10

AT40 JINGLE

- #16 HOLE HEARTED (A) Extreme
- #15 DO ANYTHING (A) Natural Selection
- #14 STREET OF DREAMS (B) Nia Peoples
- #13 NO SON OF MINE (B) Genesis

TRUE VALUE / DELCO ELECTRONICS  
ALBERTO CULVER / U.S. ARMY  
(out cue) Voice out cold with "... the U.S. Army."

TRACK 3 RUN TIME: 17:37

2:00

LOCAL SPOT INSERT 1:00

AT40 JINGLE

STATION MENTIONS

- #12 ROMANTIC (A) Karyn White

QL: #1 SONGS TO RETURN TO #1

- #11 KEEP COMING BACK (A) Richard Marx

CINNABURST / TGI FRIDAY'S  
(out cue) Voice out cold with "... looks forward to Friday's."

TRACK 4 RUN TIME: 12:31

:60

LOCAL SPOT INSERT 2:00

STATION ID :10

AMERICAN TOP 40 uses "HIT DISC CDS" provided by

**TM** century

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AT 40 CUE SHEET  
AIR DATE WEEKEND: 12/15/91  
SHOW#: 50 HOUR: 4  
**ABC RADIO NETWORKS**

00:00 **Theme and Opening of Part IV - Al Capp/Ron Hicklin/ Soundbeam Music, BMI**

STATION WELCOME  
#10 CREAM (A) Prince and The N.P.G.  
#9 THAT'S WHAT LOVE IS FOR (A) Amy Grant

U.S. ARMY / TRUE VALUE  
REMINGTON / GREYHOUND  
(out cue) Voice out cold with " ... coming Aunt Beattie."

TRACK 1 RUN TIME: 10:07

2:00

LOCAL SPOT INSERT 1:00

AT40 Jingle

STATION MENTIONS  
#8 FINALLY (B) Ce Ce Peniston  
#7 BLOWING KISSES IN THE WIND (A) Paula Abdul

GREYHOUND / NOXZEMA SKIN CREAM  
(out cue) Jingle ends cold with " ... Noxzema."

TRACK 2 RUN TIME: 11:14

:60

LOCAL SPOT INSERT 1:00

STATION ID :10

AT40 Jingle

#6 IT'S SO HARD TO SAY GOODBYE TO YESTERDAY (A) Boyz II Men  
AT40 FLASHBACK: TOP FIVE HITS FROM DECEMBER 19TH, 1991  
#5 CAN'T LET GO (A) Mariah Carey

DELCO ELECTRONICS / CABOODLES  
REMINGTON / TGI FRIDAY'S  
(out cue) Voice out cold with " ... looks forward to Friday's."

TRACK 3 RUN TIME: 12:30

2:00

LOCAL SPOT INSERT 1:00

AT40 Jingle

#4 SET ADRIFT ON MEMORY BLISS (A&B) P.M. Dawn  
#3 LDD: WHEN A MAN LOVES A WOMAN (B) Michael Bolton

PHILLIP MORRIS  
(out cue) Voice out cold with " ... Bill of Rights."

TRACK 4 RUN TIME: 10:18

:60

LOCAL SPOT INSERT 2:00

STATION ID :10

#2 ALL 4 LOVE (A&B) Color Me Badd  
#1 BLACK OR WHITE (A) Michael Jackson

\*\*\* TOPICAL PROMOS LOCATED AT END OF DISC 4, TRACKS 6 AND 7\*\*\*  
CLOSE: So until we meet again, this is your best friend, D'Shadoe. Bye-bye out there.  
THEME IN AND UNDER WITH TALK UNIT ENDING AT: 53:25  
THEME 59:59 (Al Capp/Ron Hicklin/ Soundbeam Music, BMI)

TRACK 5 RUN TIME: 9:16